Vol. 5 | September 2019



Market Intelligence Report LA's Westside Edition

Delivering the facts and trends of the most relevant market activities as they unfold in LA's Westside real estate communities

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Westside Market Intelligence

RE/MAX Estate Properties tracks key data points in significant cities and areas throughout the Westside of Los Angeles.

Beverly Hills	
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Venice	
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West Los Angeles	
Westchester	
Westwood/Century City	





Market Intelligence Glossary

MEDIAN PRICE:

Median Price is the price of the property that falls in the middle of the total number of properties Sold in any given month.

AVERAGE PRICE PER SQUARE FOOT:

Found by taking the price of each property and dividing that by its square footage, then finding the average for all properties Sold.

PROPERTIES FOR SALE:

The number of properties that are for sale on the market.

PROPERTIES UNDER CONTRACT:

The number of properties with an accepted offer however they have not closed.

PROPERTIES SOLD:

The number of properties that SOLD and transfered ownership.

DAYS ON MARKET (CLOSED SALES):

The average number of days that properties were on ACTIVE on the market.

MONTHS SUPPLY OF INVENTORY:

This is calculated by dividing the total number of homes for sale in a particular month by the number of homes that sold in that month.

PROPERTIES PENDING SALE:

The number of properties placed in escrow during any given month.

ABSORPTION RATE (CLOSED SALES):

This is the rate at which properties sell. It is the number of properties sold divided by the total number of properties for sale.

REPORT NOTES:

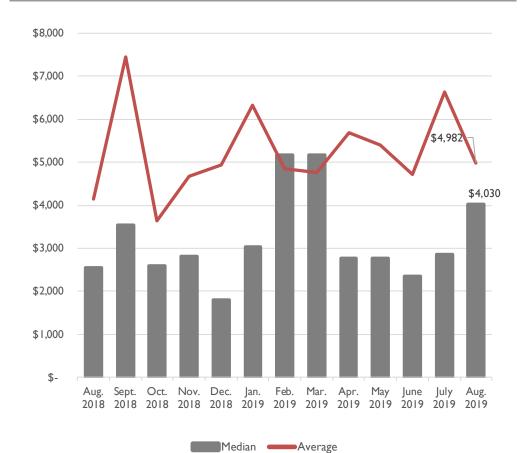
Reports published in Sept. 2019 are based on data available at the end of August 2019. All reports presented are based on data supplied by the CRMLS or TheMLS and Trendgraphix. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Information deemed reliable but not guaranteed.

Beverly Hills

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$2,550	\$4,030	58%
Average Price Per Sq. Foot	\$1,281	\$1,374	7%
Properties for Sale	137	158	15%
Properties Pending Sales	17	21	24%
Properties Sold	21	22	5%
Days on Market (Sold Homes)	57	78	37%
Monthly Supply of Inventory	6.5	7.2	11%
Absorption Rate (closed sales)	15.3	13.9	-9%

AVERAGE & MEDIAN PRICE



Key Facts:

\$4,030,000 Median Sold Price

\$4,982,000 Average Sold Price

158 Listings for Sale

21 Listings Pending

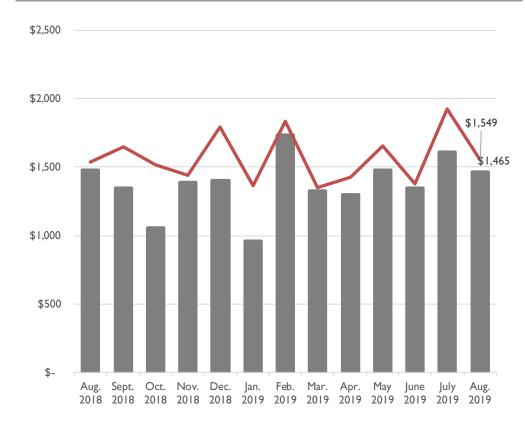
> 22 Listings Sold

Beverlywood

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$1,475	\$1,465	-1%
Average Price Per Sq. Foot	\$751	\$757	1%
Properties for Sale	46	52	13%
Properties Pending Sales	19	23	21%
Properties Sold	27	23	-15%
Days on Market (Sold Homes)	46	54	17%
Monthly Supply of Inventory	2.4	2.3	-4%
Absorption Rate (closed sales)	58.7	44.2	-25%

AVERAGE & MEDIAN PRICE



Median Average

Key Facts:

\$1,465,000 Median Sold Price

\$1,549,000 Average Sold Price

52 Listings for Sale

23 Listings Pending

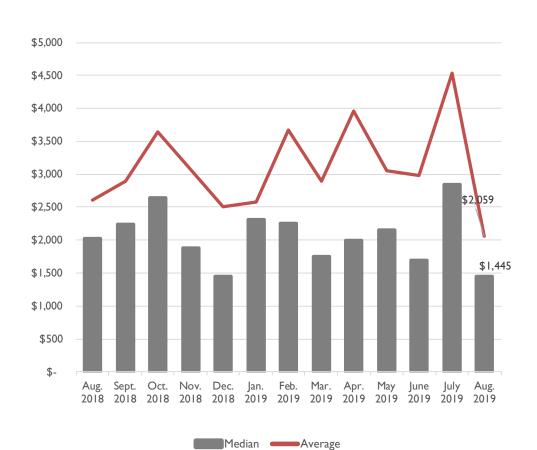
> 23 Listings Sold

Brentwood

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$2,024	\$1,445	-29%
Average Price Per Sq. Foot	\$914	\$860	-6%
Properties for Sale	135	156	16%
Properties Pending Sales	29	30	3%
Properties Sold	44	35	-20%
Days on Market (Sold Homes)	57	73	28%
Monthly Supply of Inventory	4.7	5.2	11%
Absorption Rate (closed sales)	32.6	22.4	-31%

AVERAGE & MEDIAN PRICE



Key Facts:

\$1,445,000 Median Sold Price

\$2,059,000 Average Sold Price

156 Listings for Sale

30 Listings Pending

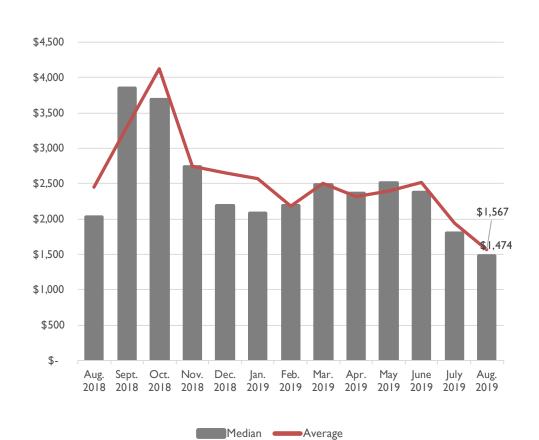
> 35 Listings Sold

Cheviot Hills

AUGUST STATS

AUG 2018	AUG 2019	% Change
\$2,035	\$1,474	-28%
\$790	\$861	9%
11	16	45%
6	4	-33%
17	3	-82%
43	39	-9%
0.6	5.3	783%
)154.5	18.8	-88%
	2018 \$2,035 \$790 11 6 17 43	20182019\$2,035\$1,474\$790\$86111166417343390.65.3

AVERAGE & MEDIAN PRICE



Key Facts:

\$1,474,000 Median Sold Price

\$1,567,000 Average Sold Price

16 Listings for Sale

4 Listings Pending

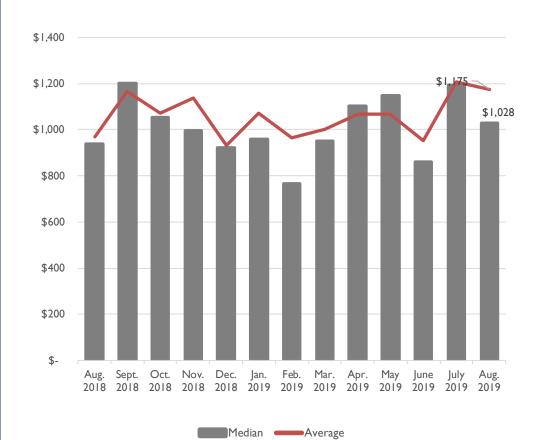
> 3 Listings Sold

Culver City

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$940	\$1,028	9%
Average Price Per Sq. Foot	\$765	\$762	0%
Properties for Sale	67	53	-21%
Properties Pending Sales	40	33	-18%
Properties Sold	45	33	-27%
Days on Market (Sold Homes)	31	45	45%
Monthly Supply of Inventory	1.5	1.6	7%
Absorption Rate (closed sales)	67.2	62.3	-7%

AVERAGE & MEDIAN PRICE



Key Facts:

\$1,028,000 Median Sold Price

\$1,175,000 Average Sold Price

53 Listings for Sale

33 Listings Pending

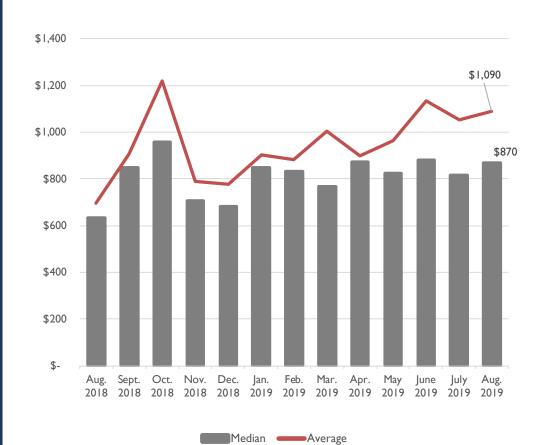
> 33 Listings Sold

Hollywood

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$635	\$870	37%
Average Price Per Sq. Foot	\$593	\$597	1%
Properties for Sale	73	74	1%
Properties Pending Sales	22	22	0%
Properties Sold	16	20	25%
Days on Market (Sold Homes)	63	51	-19%
Monthly Supply of Inventory	3.3	3.4	3%
Absorption Rate (closed sales) 21.9	27	23%

AVERAGE & MEDIAN PRICE



Key Facts:

\$870,000 Median Sold Price

\$1,090,000 Average Sold Price

74 Listings for Sale

22 Listings Pending

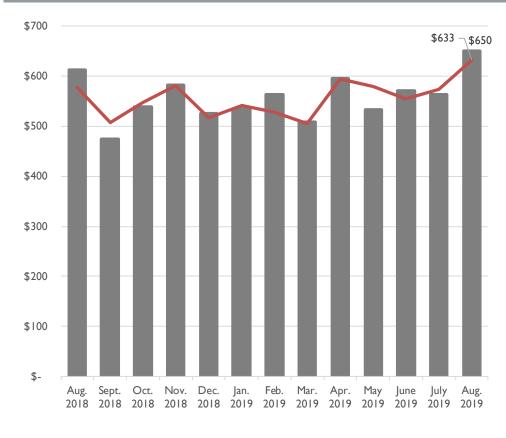
> 20 Listings Sold

Inglewood

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$613	\$650	6%
Average Price Per Sq. Foot	\$398	\$451	13%
Properties for Sale	42	55	31%
Properties Pending Sales	38	32	-16%
Properties Sold	26	25	-4%
Days on Market (Sold Homes)	39	43	10%
Monthly Supply of Inventory	1.6	2.2	38%
Absorption Rate (closed sales)	61.9	45.5	-26%

AVERAGE & MEDIAN PRICE



Median Average

Key Facts:

\$650,000 Median Sold Price

\$633,000 Average Sold Price

55 Listings for Sale

32 Listings Pending

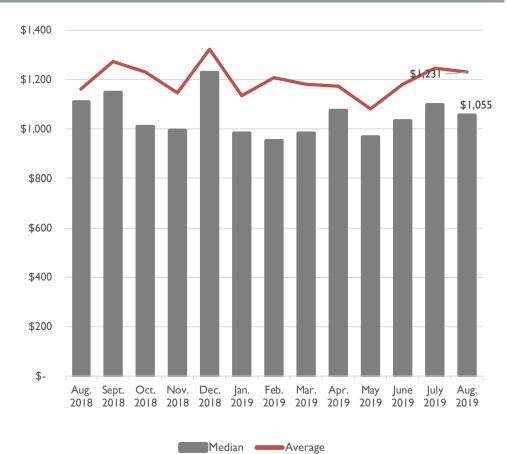
> 25 Listings Sold

Marina Del Rey

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$1,109	\$1,055	-5%
Average Price Per Sq. Foot	\$725	\$783	8%
Properties for Sale	94	100	6%
Properties Pending Sales	37	32	-14%
Properties Sold	48	41	-15%
Days on Market (Sold Homes)	43	56	30%
Monthly Supply of Inventory	2	2.4	20%
Absorption Rate (closed sales)	51.1	41	-20%

AVERAGE & MEDIAN PRICE



Key Facts:

\$1,055,000 Median Sold Price

\$1,231,000 Average Sold Price

100 Listings for Sale

32 Listings Pending

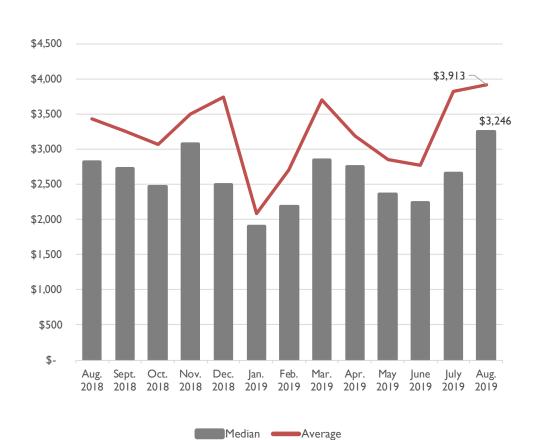
> 41 Listings Sold

Pacific Palisades

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$2,813	\$3,246	15%
Average Price Per Sq. Foot	\$1,277	\$1,017	-20%
Properties for Sale	104	126	21%
Properties Pending Sales	24	31	29%
Properties Sold	20	22	10%
Days on Market (Sold Homes)	49	56	14%
Monthly Supply of Inventory	5.2	5.7	10%
Absorption Rate (closed sales)	19.2	17.5	-9%

AVERAGE & MEDIAN PRICE



Key Facts:

\$3,246,000 Median Sold Price

\$3,913,000 Average Sold Price

126 Listings for Sale

31 Listings Pending

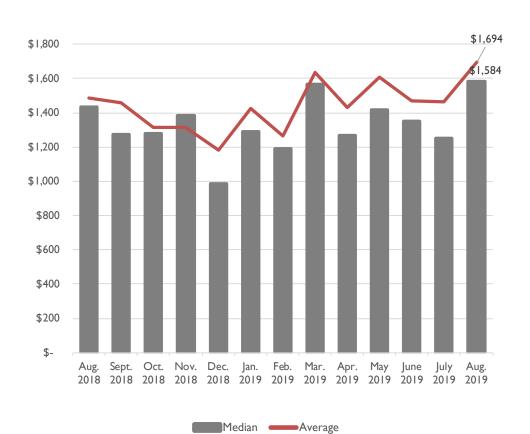
> 22 Listings Sold

Palms/Mar Vista

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$1,434	\$1,584	10%
Average Price Per Sq. Foot	\$794	\$800	1%
Properties for Sale	72	52	-28%
Properties Pending Sales	38	33	-13%
Properties Sold	36	40	11%
Days on Market (Sold Homes)	37	38	3%
Monthly Supply of Inventory	2	1.3	-35%
Absorption Rate (closed sales) 50	76.9	54%
Properties Sold Days on Market (Sold Homes) Monthly Supply of Inventory	36 37 2	40 38 1.3	11% 3% -35%

AVERAGE & MEDIAN PRICE



Key Facts:

\$1,584,000 Median Sold Price

\$1,694,000 Average Sold Price

52 <u>List</u>ings for Sale

33 Listings Pending

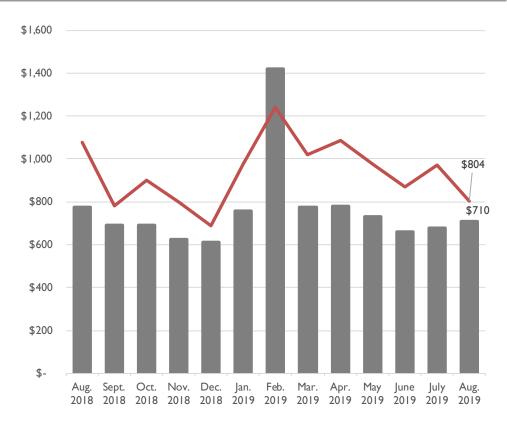
> 40 Listings Sold

Playa del Rey

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$775	\$710	-8%
Average Price Per Sq. Foot	\$697	\$619	-11%
Properties for Sale	21	39	86%
Properties Pending Sales	19	24	26%
Properties Sold	17	18	6%
Days on Market (Sold Homes)	34	30	-12%
Monthly Supply of Inventory	1.2	2.2	83%
Absorption Rate (closed sales)	81	46.2	-43%

AVERAGE & MEDIAN PRICE



Median Average

Key Facts:

\$710,000 Median Sold Price

\$804,000 Average Sold Price

39 Listings for Sale

24 Listings Pending

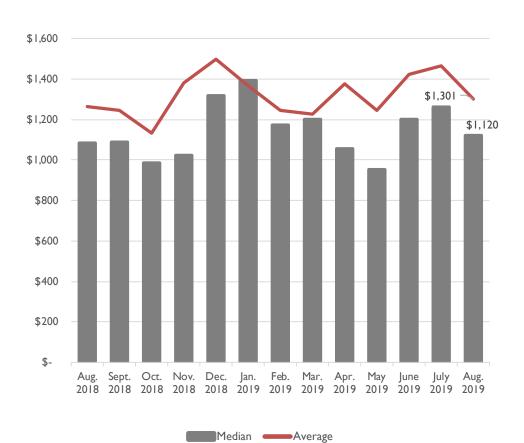
> 18 Listings Sold

Playa Vista

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$1,083	\$1,120	3%
Average Price Per Sq. Foot	\$747	\$707	-5%
Properties for Sale	37	41	11%
Properties Pending Sales	9	14	56%
Properties Sold	16	14	-13%
Days on Market (Sold Homes)	38	42	11%
Monthly Supply of Inventory	2.3	2.9	26%
Absorption Rate (closed sales)	43.2	34.1	-21%

AVERAGE & MEDIAN PRICE



Key Facts:

\$1,120,000 Median Sold Price

\$1,301,000 Average Sold Price

41 Listings for Sale

14 Listings Pending

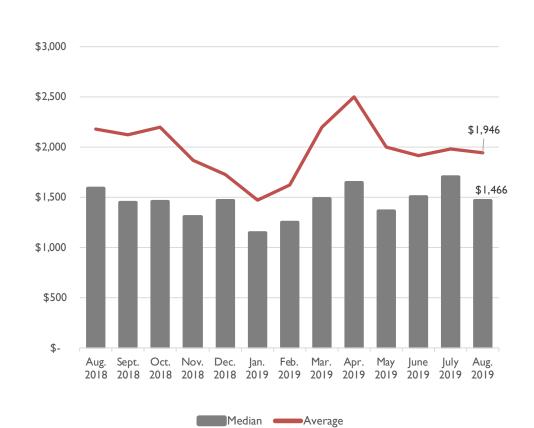
> 14 Listings Sold

Santa Monica

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$1,588	\$1,466	-8%
Average Price Per Sq. Foot	\$1,125	\$1,103	-2%
Properties for Sale	147	177	20%
Properties Pending Sales	55	57	4%
Properties Sold	46	49	7%
Days on Market (Sold Homes)	42	65	55%
Monthly Supply of Inventory	3.2	3.6	13%
Absorption Rate (closed sales)	31.3	27.7	-12%

AVERAGE & MEDIAN PRICE



Key Facts:

\$1,466,000 Median Sold Price

\$1,946,000 Average Sold Price

177 Listings for Sale

57 Listings Pending

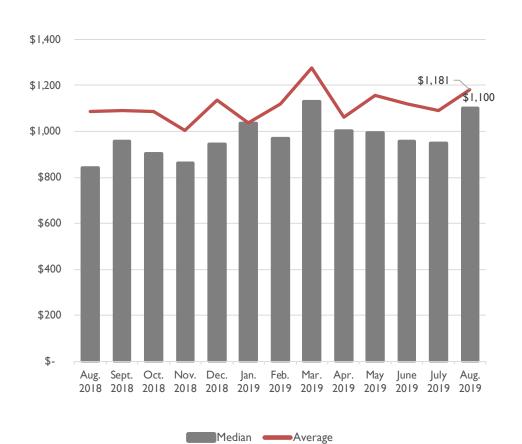
> 49 Listings Sold

Sherman Oaks

AUGUST STATS

AUG 2018	AUG 2019	% Change
\$840	\$1,100	31%
\$544	\$551	1%
202	200	-1%
76	104	37%
89	102	15%
46	57	24%
2.3	2	-13%
5) 44.1	51	16%
	 2018 \$840 \$544 202 76 89 46 2.3 	20182019\$840\$1,100\$544\$551202200761048910246572.32

AVERAGE & MEDIAN PRICE



Key Facts:

\$1,100,000 Median Sold Price

\$1,181,000 Average Sold Price

200 Listings for Sale

104 Listings Pending

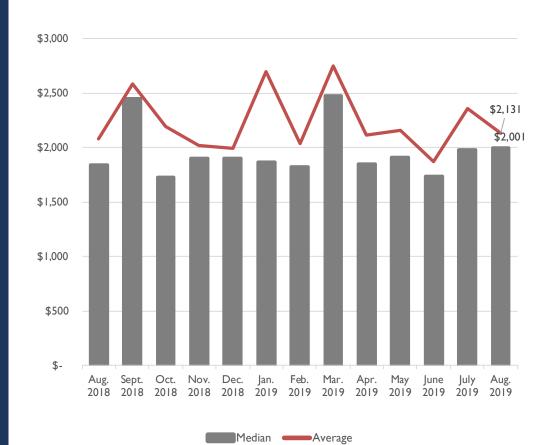
> 102 Listings Sold

Venice

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$1,843	\$2,001	9%
Average Price Per Sq. Foot	\$1,258	\$1,142	-9%
Properties for Sale	70	94	34%
Properties Pending Sales	16	23	44%
Properties Sold	24	25	4%
Days on Market (Sold Homes)	53	64	21%
Monthly Supply of Inventory	2.9	3.8	31%
Absorption Rate (closed sales)	34.3	26.6	-22%

AVERAGE & MEDIAN PRICE



Key Facts:

\$2,001,000 Median Sold Price

\$2,131,000 Average Sold Price

94 Listings for Sale

23 Listings Pending

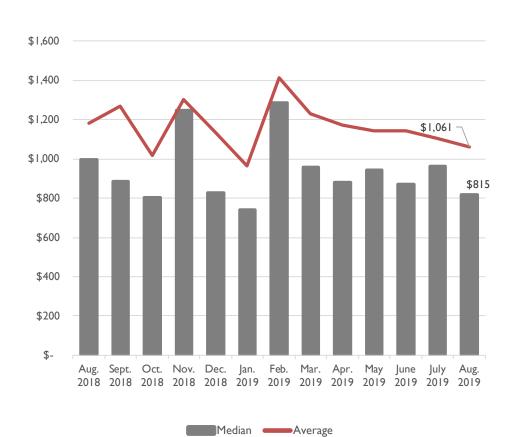
> 25 Listings Sold

West Hollywood

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$994	\$815	-18%
Average Price Per Sq. Foot	\$790	\$784	-1%
Properties for Sale	103	126	22%
Properties Pending Sales	42	47	12%
Properties Sold	52	46	-12%
Days on Market (Sold Homes)	44	46	5%
Monthly Supply of Inventory	2	2.7	35%
Absorption Rate (closed sales)	50.5	36.5	-28%

AVERAGE & MEDIAN PRICE



Key Facts:

\$815,000 Median Sold Price

\$1,061,000 Average Sold Price

126 Listings for Sale

47 Listings Pending

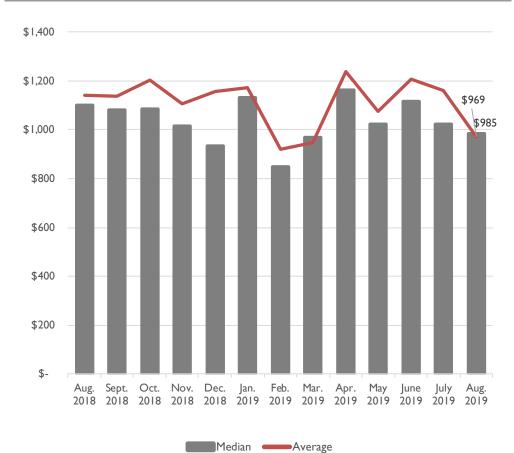
> 46 Listings Sold

West Los Angeles

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$1,100	\$985	-10%
Average Price Per Sq. Foot	\$716	\$654	-9%
Properties for Sale	48	43	-10%
Properties Pending Sales	26	23	-12%
Properties Sold	28	17	-39%
Days on Market (Sold Homes)	35	52	49%
Monthly Supply of Inventory	1.7	2.5	47%
Absorption Rate (closed sales)	58.3	39.5	-32%

AVERAGE & MEDIAN PRICE



Key Facts:

\$985,000 Median Sold Price

\$969,000 Average Sold Price

43 Listings for Sale

23 Listings Pending

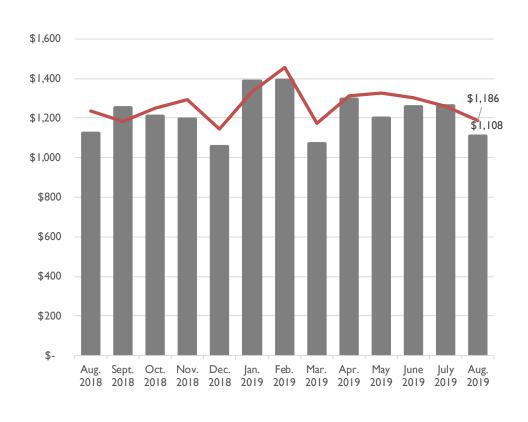
> 17 Listings Sold

Westchester

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$1,125	\$1,108	-2%
Average Price Per Sq. Foot	\$669	\$646	-3%
Properties for Sale	57	55	-4%
Properties Pending Sales	40	35	-13%
Properties Sold	37	37	0%
Days on Market (Sold Homes)	29	38	31%
Monthly Supply of Inventory	1.5	1.5	0%
Absorption Rate (closed sales)	64.9	67.3	4%

AVERAGE & MEDIAN PRICE



Median Average

Key Facts:

\$1,108,000 Median Sold Price

\$1,186,000 Average Sold Price

55 Listings for Sale

35 Listings Pending

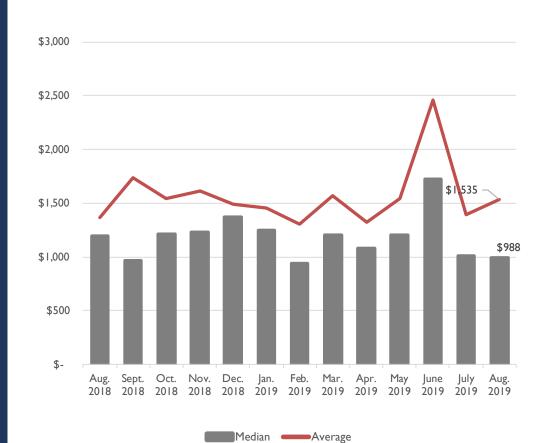
> 37 Listings Sold

Westwood/Century City

AUGUST STATS

	AUG 2018	AUG 2019	% Change
Median Price (in \$,000)	\$1,198	\$988	-4%
Average Price Per Sq. Foot	\$785	\$831	-5%
Properties for Sale	163	222	111%
Properties Pending Sales	60	69	-12%
Properties Sold	50	57	-34%
Days on Market (Sold Homes)	53	49	-5%
Monthly Supply of Inventory	3.3	3.9	209%
Absorption Rate (closed sales)	30.7	25.7	-69%

AVERAGE & MEDIAN PRICE



Key Facts:

\$988,000 Median Sold Price

\$1,535,000 Average Sold Price

222 Listings for Sale

69 Listings Pending

> 57 Listings Sold

101

Glendale

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